



# ERP Cloud Package Evaluation & Selection

## AT-A-GLANCE



Location:  
US, Japan



Industry:  
Industrial Manufacturing



Solution Area: Package  
Evaluation



Company Size:  
Privately held

## ABSTRACT

Scorecard based package evaluation for premier manufacturer & supplier of semi-conductor equipment & consumables manufacturer. The scope included financials, supply chain, planning and manufacturing functional areas. Calfus helped them evaluate multiple enterprise applications and guided them to select an ERP.

## CALFUS SOLUTION

- Calfus' proprietary platform evaluation framework.

## IMPACT

Key benefits the client received from this solution:

- Selected Modern Cloud ERP for scale and growth.
- Enterprise Architecture for the selected ERP.
- Implementation cost and roadmap.

## OBJECTIVES

New ERP solution needs to address the following:

- Adopt industry best practices and processes.
- Automated and integrated business process.
- Enhanced user experience and intuitive workflow.
- Scalable to support future business growth.
- Intuitive reporting for MIS and statutory reporting.

## CALFUS APPROACH

- Conducted requirement workshops to analyze current state, challenges, opportunities and gaps.
- Define scoring criteria, such as process fitment, integration, scalability, user experience and three-year TCO, for ERP evaluation.
- Shortlisted Oracle, Microsoft and Aptean for RFI, RFP & demo.
- Demos conducted with vendors involving business and IT stakeholders.
- Features/functionality evaluation was carried out and products were evaluated against the scoring criteria.
- Composite scoring was used to down-select final 2 for negotiation.
- Create Enterprise architecture, cost, roadmap for implementing Oracle ERP cloud.

